



中葡合作发展基金

Fundo de Cooperação e Desenvolvimento China-Países de Língua Portuguesa
China-Portuguese Speaking Countries Cooperation and Development Fund

中葡合作发展基金介绍



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一、基金概况

Overview

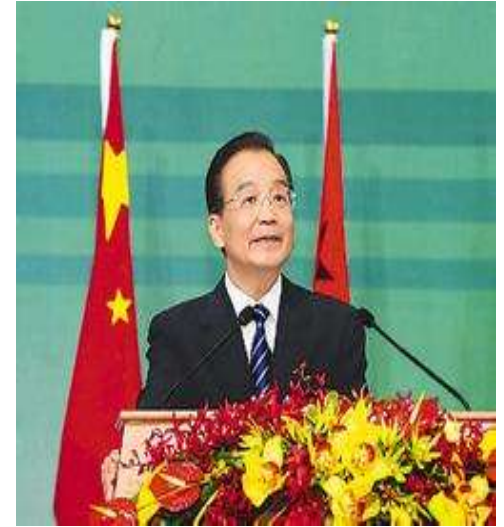
(一) 设立背景 Background

2010年11月13日，温家宝总理在中葡论坛第三届部长级会议上宣布，“为促进中国与葡语国家间的金融合作，中国内地和澳门的金融机构将发起设立规模为10亿美元的中葡合作发展基金。”

In order to bring the economic cooperation to a larger scale, wider range and higher level, the Chinese government initiate six policy measures, the first of which is to establish a China-Portuguese Speaking Countries Cooperation and Development Fund with a total amount US\$1 billion.

2013年6月26日，中葡合作发展基金正式设立。

In June 26th, 2013, China-Portuguese Speaking Countries Cooperation and Development Fund is established. China-Africa Cooperation and Development Fund is mandated as management team.



(二) 基本情况 Overview

基金规模 Scale

总规模10亿美元，首期基金规模1.25亿美元
Total amount of US\$1 billion with initial phase of US\$125 million

存续期 Duration

10年，其中投资期5年、退出期5年，可视情况延期2次，每次1年
10 years, including 5-year investment period and 5-year exit period and can be prolonged twice each by one year

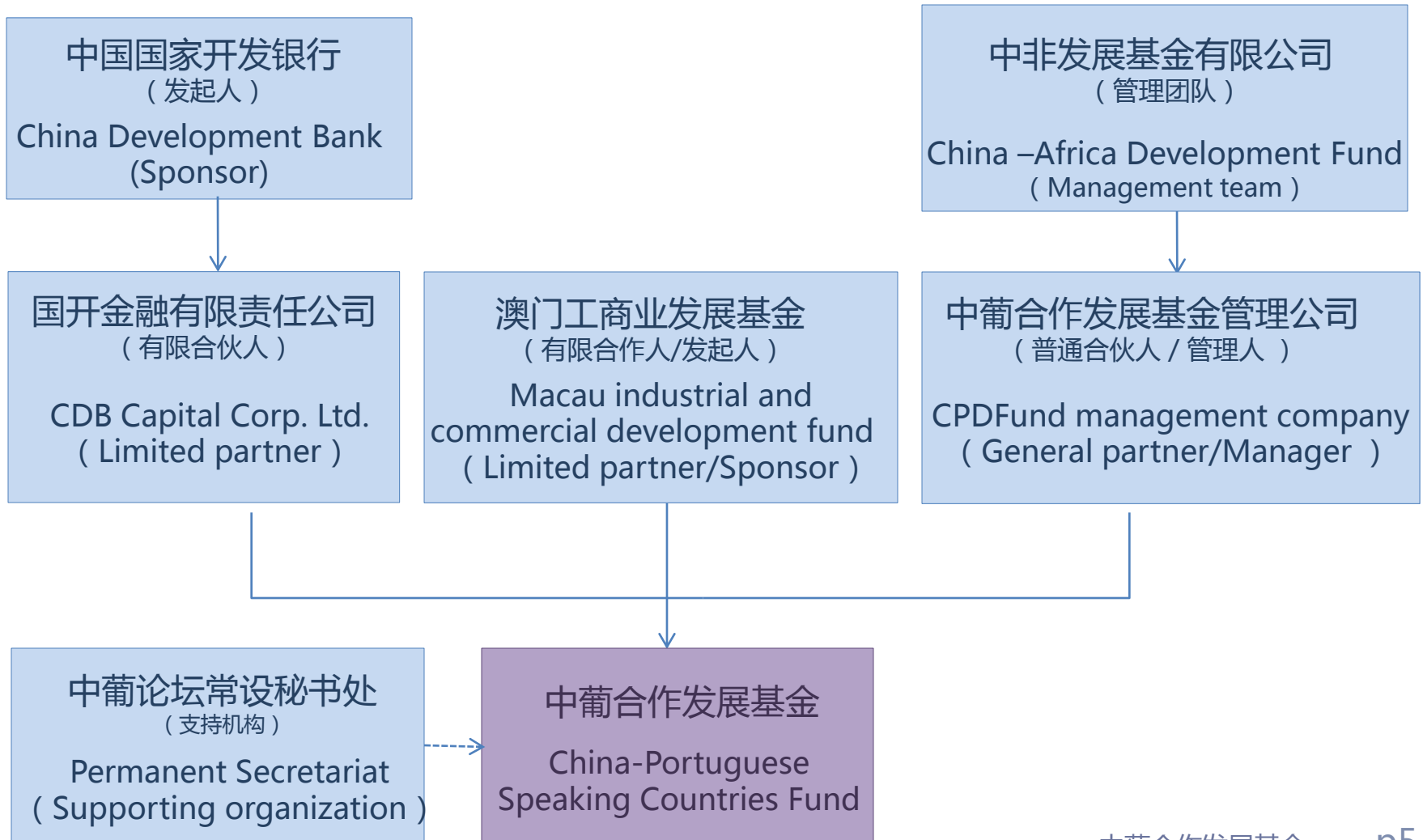
项目来源 Projects Sources

- ① 中葡论坛秘书处、成员国政府部门推荐
Recommended by the Secretariat and the government departments of the member states of the Forum
- ② 基金管理团队自行开发
Developed by the CPD Fund management team
- ③ 成员国企业或投资机构等申报
Applications from companies or investment institutions, etc.
- ④ 其他来源 other sources

决策机构 Decision-making

基金管理人派出专业代表组成的投资委员会决策
An investment committee from the CPD Fund management team

(三) 基金架构 Structure



(四) 基金特点 Characteristics

- 1 政府支持 Government support
- 2 市场化运作 Market-oriented operation
- 3 兼顾投资收益及社会效益
Investment returns and social benefits

(五) 基金作用 CPDFund Roles

融资 Financing service

1. 为发现了投资机会但缺少资金的企业提供资金支持
Financial support for the companies who discover investment opportunity but lack of capital
2. 为有资金实力但不愿独自承担风险的企业分担风险
Risk diversified for the companies who have financial capacity but will not take the investment risks alone

融智 Consulting service

1. 为缺少葡语国家或中国经验的企业寻找投资机会
Development of projects for companies who lack of experiences in Portuguese speaking countries and also in China
2. 为希望吸引外资的葡语国家和中国政府寻找合作伙伴
Development of potential partners for China and Portuguese speaking countries who encourage FDI.

(六) 股东支持 Shareholders Support



股东给予中葡基金全面支持
Comprehensive supports from shareholders



二、投资要求

Criteria & Requirements

(一) 投资区域 Investment Countries



Macau、Angola、Brazil、Cape Verde、Guinea-Bissau、Mozambique、Portugal and East-Timor

(二) 投资领域 Investment Fields

1

重点投资交通、电信等基础设施、农业、制造业、能源和自然资源等领域。

Infrastructure 、 agriculture 、 manufacturing 、 energy and mining are major investment sectors.

2

不从事房地产、担保业务和成员国禁止的投资。

Real estate、 guarantee business or engage in any investment projects are prohibited by the member states.

3

结合成员国自然禀赋特点、政府鼓励外国投资进入的行业领域自主选择投资项目。

Governments encourage the foreign investments into the fields of industries and to choose the projects, in combination with the characteristics of member states.

(三) 投资标准 Investment Criteria



Partners



Projects



Shareholding



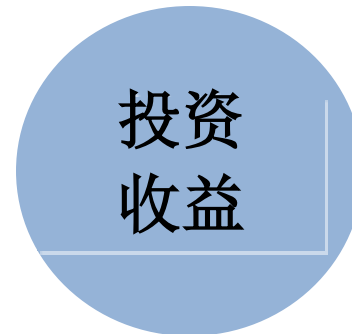
Scale



Duration



Restriction



Returns



Industries

(四) 投资方式 Investment Models

投资工具

Investment Instruments

1. 股权投资 Equity

直接以普通股方式投资企业或项目。

Investment in companies or projects via common shares.

2. 准股权投资 Quasi-equity

优先股、混合资本工具、可转债等形式。

Preferred stock, hybrid capital instruments and convertible bonds.

合作模式

Cooperation Models

1. 由中葡基金、成员国企业共同出资组建合资公司对成员国企业或项目进行投资。

CPDFund and companies of member states set up a joint venture to invest in the business or projects of the member states.

2. 中葡基金直接投资入股成员国企业或项目。

CPDFund directly invests in or purchases shares of the business or projects of the member states.

3. 中葡基金与国际金融机构联合投资成员国企业或项目。

CPDFund and international financial institutions jointly invest in the business or projects of member states.

(五) 项目投资与开发 Investment and development



中葡基金拟与万宝粮油、中非基金在莫桑比克共同投资建设粮食作物种植、加工、仓储和销售为一体的综合产业化项目。项目总投资1.97亿美元，中葡基金持股9%，出资1065万美元，已全部到位。

Cooperation with Wanbao Cereal & Oil Co. ,CAD Fund and CPD Fund. The joint-venture set up an agricultural park in Mozambique covering plantation, processing, storing and sales targeting at the Mozambique and neighboring countries. Total amount is US\$197 million, CPDFund invest US\$10.65 million, taking 9% shares.

(五) 项目投资与开发 Investment and development

国别	具体工作
安哥拉 Angola	<p>拜会安哥拉驻华公使衔参赞，了解基础设施项目投资机会。 Understanding investment opportunities in infrastructure fields.</p> <p>浙江永达电线杆配套生产项目 Yongda telegraph pole and Corollary equipment production project</p>
巴西 Brazil	<p>与中资企业探讨农业\制造业\矿业领域投资的可行性。 Feasibility study in agriculture \manufacturing\mining sectors with Chinese enterprises.</p> <p>丰原氨基酸农业项目、海兴职能电表项目 Fengyuan amino acid production project, Haixing smart meter production project</p>
佛得角 Cape Verde	<p>与佛驻华大使就佛得角旅游酒店投资机会进行探讨。 Discussion of investment opportunity in tourism and hotel sectors with Mr. Ambassador.</p> <p>上海储能新能源蓄电池项目、陕西华山国际旅游酒店项目 Truewin renewable storage cell project, Top International tourist real-estate.</p>

(五) 项目投资与开发(续) Investment and development

国别	具体工作
东帝汶 East-Timor	与中资企业探讨在旅游行业及新能源加工领域的项目合作。 Discussion with Chinese enterprises in tourism and renewable fields. 隆平高科农业种植加工一体化项目 Long Gaoke agriculture planting and processing integration project
几内亚比绍 Guinea-Bissau	与几比驻论坛代表就农业种植加工领域项目进行沟通。 Focus on investment possibility in agriculture and cultivation and processing. 几比腰果壳油加工项目 Extraction and processing of cashew shell oil project
莫桑比克 Mozambique	已完成一个农业领域项目投资决策，资金拨付到位。 One project approved by CPDFund in Agriculture field. 常熟耐素腰果壳油加工项目，三峡国际莫桑比克1.2GW水电项目 Naisu Technology extraction and processing of cashew shell oil project Three gorges 1.2GW hydropower project
葡萄牙 Portugal	关注葡萄牙国有资产私有化及金融领域项目。 Focused in privatization and financial filed projects. 复星集团圣灵银行股权收购项目 Novo bank equity acquisition project by Fuxing Group.

三、中葡基金管理部

CPDFund
Management Department

中葡基金管理部

CPDF Management Department

- ✓中葡基金投资项目的开发、价值判断、资产管理及投资退出；
 - ✓葡语国家国别、市场、行业调研，制定投资策略并推动执行；
 - ✓中葡基金市场宣介；投资者、政府及成员国驻华使馆关系维护；
 - ✓中葡基金二期资金募集
- ✓Investment opportunities developed, value judgment, asset management and investment exit;
- ✓Study and research of targeted countries and sectors, implementation of investment strategy of CPDFund;
- ✓Public promotion of CPDFund, relationship maintenance of between CPDFund and government \investors\forum members;
- ✓CPDFund second stage capital raising issue.

中非、中葡基金 协同工作

CPDFund and CADFund collaborative work

- ✓ 中非、中葡基金协同开发，项目资源共享；
 - ✓ 中非基金各职能部门根据其职能定位承担中葡基金相关工作，提高中葡基金管理部工作效率；
- ✓ Two funds work share projects opportunities and co-invest in African forum member countries.
- ✓ To improve the efficiency of CPDFund , CADFund`s functional departments offer the same services for CPDFund.

中非基金概况 CADFund overview

基金总规模：50亿美元

承诺投资额：超30亿美元

决策投资项目：超80个

覆盖非洲国家：34个

带动中国直接对非投资：近160亿美元

Fund Scale:

US\$5 billion

Commitment to invest :

more than US\$ 3 billion

Investment approbation:

more than 80 projects

Investment destination :

34 African countries

FDI from China :

nearly US\$ 16 billion



谢谢浏览！
Thanks!

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